| | | | | th Ending Aug /TD Actual | yTD Reforecast | YTD Budget | YTD Variance - Reforecast | Annual Budge |
|--|-----------------|---------------------|-----------------|-----------------------------|--------------------------------|----------------------------------|----------------------------------|------------------------------|
| Non-Meeting Revenue | | August | <u>'</u> | TD Actual | TID Reforecast | TID Budget | TID Variance - Reforecast | Annual Budge |
| Contributions | Ś | - | Ś | 10,000 | \$ 50,000 | \$ 50,000 | \$ (40,000) | \$ 5,075, |
| ISOC Contribution Cash | \$ | - | \$ | - | \$ - | \$ - | \$ - | \$ 5,000, |
| Other Contributions | \$ | - | \$ | 10,000 | \$ 50,000 | \$ 50,000 | \$ (40,000) | \$ 75, |
| Administrative In-Kind Contribution | \$ | 2,917 | \$ | 23,333 | \$ 9,000 | \$ 9,000 | \$ 14,333 | \$ 9, |
| Conference Services | \$ | 2,917 | \$ | 23,333 | \$ 9,000 | \$ 9,000 | \$ 14,333 | \$ 9, |
| Comms Support | \$ | - | \$ | - | \$ - | \$ - | \$ - | \$ |
| Tools Maintenance (2019) | \$ | - | \$ | - | \$ - | \$ - | \$ - | \$ |
| Other | \$ | 378,661 | \$ | 1,077,389 | \$ 248,943 | \$ 248,943 | \$ 828,447 | \$ 373, |
| Interest Income | \$ | 43 | \$ | 737 | \$ 1,333 | \$ 1,333 | \$ (596) | \$ 2, |
| Investment Interest Income | \$ | 378,618 | \$ | 1,076,652 | | | | |
| IRTF Income Total Non-Meeting Revenue | \$ | 381.577 | \$ \$ | 1,110,723 | \$ 14,333 \$ 307,943 | \$ 14,333 \$ 307,943 | \$ (14,333) \$ 802,780 | \$ 21, \$ 5,457 ,4 |
| Meeting Revenue | ٦ | 301,377 | ٦ | 1,110,723 | \$ 307,343 | 3 307,343 | \$ 802,780 | ې ۵,437,۰ |
| Registration Fees | Ś | 17,875 | \$ | 214,591 | \$ 170,000 | \$ 1,486,875 | \$ 44,591 | \$ 2,145, |
| Sponsorship | Ś | | Ś | 340,134 | \$ 376,334 | | \$ (36,200) | |
| Sponsorship - In-Kind | \$ | - | \$ | - | \$ - | \$ 50,000 | \$ - | \$ 75, |
| Hotel Commissions | \$ | - | \$ | - | \$ - | \$ 110,741 | \$ - | \$ 165 |
| Rebates & Comps | \$ | - | \$ | - | \$ - | \$ 64,593 | \$ - | \$ 89, |
| Misc | \$ | - | \$ | - | \$ - | \$ 10,000 | \$ - | \$ 15, |
| Total Meeting Revenue | \$ | 17,875 | \$ | 554,724 | \$ 546,334 | \$ 2,604,759 | \$ 8,390 | \$ 3,818, |
| TOTAL REVENUE | \$ | 399,452 | l ċ | 1 665 447 | ¢ 054.377 | \$ 2,912,702 | \$ 811,170 | \$ 9,276, |
| TOTAL REVENUE | ş | 399,432 | \$ | 1,665,447 | \$ 854,277 | \$ 2,312,702 | 3 611,170 | \$ 3,270,° |
| Meeting Expenses | | | | | | | | |
| Venue Costs | \$ | 248 | 1. | 82,535 | | \$ 1,022,549 | | |
| Meeting Support | \$ | 73,840 | \$ | 634,181 | \$ 618,740 | | \$ 15,441 | \$ 1,317 |
| NOC Support | \$ | 84,576 | \$ | 258,540 | \$ 266,873 | | | |
| Other | \$ | 3,633 | \$ | 44,803 | | | | |
| Site Visits (formerly Future Meetings) | \$ \$ | 162,296 | \$ \$ | 19,280 1,039,339 | \$ 19,288 \$ 954,314 | \$ 12,859 \$ 2,646,279 | \$ (8) \$ 85,025 | \$ 86 \$ 4,110, |
| Total Meeting Expenses | ۶ | 102,230 | Ą | 1,033,333 | 3 334,314 | 3 2,040,273 | \$ 63,023 | 3 4,110, |
| Operating Expenses | | | | | | | | |
| RFC Services | \$ | 115,712 | \$ | 928,560 | \$ 935,696 | \$ 914,296 | \$ (7,136) | \$ 1,371 |
| RFC Production Center | \$ | 109,412 | \$ | 875,296 | \$ 875,963 | \$ 834,763 | \$ (667) | \$ 1,252 |
| RFC Series Editor | \$ | 6,300 | \$ | 53,264 | \$ 53,733 | \$ 73,533 | \$ (469) | \$ 110 |
| Independent Submissions Editor | \$ | - | \$ | - | \$ 6,000 | \$ 6,000 | \$ (6,000) | \$ 9 |
| IETF Secretariat | \$ | 122,023 | \$ | 1,005,956 | \$ 981,413 | \$ 952,747 | \$ 24,543 | \$ 1,429 |
| Administration | \$ | 73,840 | \$ | 590,720 | \$ 590,720 | \$ 590,720 | \$ - | \$ 886 |
| IT CDA Financial Comitoes | \$ | 36,920 11,263 | \$ | 295,360 | \$ 295,360 | \$ 295,360 | | \$ 443 \$ 100 |
| CPA Financial Services Administration | \$ | 97,450 | \$ \$ | 119,876 809,864 | \$ 95,333 \$ 960,083 | \$ 66,667 \$ 1,088,223 | \$ 24,543 \$ (150,219) | \$ 100 \$ 1,671 |
| IETF Admin Support | \$ | 97,450 | Ś | 790,928 | \$ 865,333 | \$ 953,973 | \$ (74,405) | \$ 1,430 |
| IESG Support | Ś | 57,130 | Ś | ,30,320 | \$ 6,000 | \$ 15,750 | \$ (6,000) | \$ 31 |
| IAB Support | \$ | - | \$ | 1,163 | \$ 6,000 | \$ 15,750 | \$ (4,837) | |
| IRTF Support | \$ | | \$ | - | \$ 22,416 | | | |
| NomCom Support | \$ | - | \$ | - | \$ 1,000 | \$ 1,000 | \$ (1,000) | \$ 1 |
| Board Support | \$ | - | \$ | 17,773 | \$ 46,000 | \$ 46,000 | \$ (28,227) | \$ 92 |
| Community Leadership Training | \$ | - | \$ | - | \$ 13,333 | \$ 33,333 | \$ (13,333) | \$ 50 |
| IETF Trust Contribution | \$ | - | \$ | 87,000 | \$ 73,333 | | | \$ 110 |
| Standard Budget | \$ | - | \$ | 77,000 | \$ 51,333 | \$ 51,333 | \$ 25,667 | \$ 77 |
| Special Projects | \$ | - | \$ | 10,000 | \$ 22,000 | \$ 22,000 | \$ (12,000) | \$ 33 |
| RFP Management Expenses | \$ | - | \$ | 10,000 | \$ 16,667 | \$ 91,667 | | |
| Secretariat/Financial | \$ | - | \$ | 10,000 | \$ 10,000 | | | \$ 10 |
| Tools | \$ | - | \$ | - | \$ 6,667 | | | |
| Administrative Misc. | \$ | - | \$ | - | \$ - | \$ 75,000 | \$ - | \$ 75 \$ |
| Special Projects | \$ | 1,500 | \$ | 1,500 | \$ 66,667 | \$ 33,333 | \$ (65,167) | \$ 50 |
| Carbon offset | \$ | 1,500 | \$ | 1,500 | \$ 33,333 | - 33,333 | \$ (31,833) | , 30 |
| Misc. | 1 | _,_ 00 | l [*] | _, | \$ 33,333 | | \$ (33,333) | |
| Tools | \$ | 44,484 | \$ | 264,188 | \$ 373,887 | \$ 252,533 | | \$ 378 |
| Contracts | \$ | 34,486 | \$ | 254,190 | \$ 351,887 | | | |
| Tools Maintenance Contract | \$ | 21,667 | \$ | 138,406 | \$ 133,333 | \$ 133,333 | | |
| RPC Tools Security Review | \$ | - | \$ | 21,983 | \$ - | \$ - | \$ 21,983 | |
| Minor Tools Enhancement | \$ | - | \$ | 35,000 | \$ 40,000 | | | |
| YANG Catalog Maintenance | \$ | 12,819 | \$ | 58,800 | \$ 78,553 | \$ 57,200 | | \$ 85 |
| In-Kind Tools Maintenance (2019) Tools Re-architecting | \$ | - | \$ ¢ | - | \$ - \$ 100,000 | ۶ - د | \$ - \$ (100,000) | è |
| Tools Maintenance Support | \$ | 9,998 | د د | 9,998 | \$ 100,000 \$ 22,000 | | | |
| Wagtail Support | \$ | 9,998 | Ś | 9 ,998 9,998 | | | \$ (12,002) | |
| Backup GitHub | ć | <i>3,33</i> 6 | Ś | 2,236 | \$ 5,333 | | | |
| Transition YANGvalidator.org & YANG Maintenance | Ś | - | Ś | - | \$ 5,555 | \$ 5,555 | \$ (5,555) | \$ 0. |
| Mysql to Postgresql | Ś | _ | \$ | _ | \$ 6,667 | \$ 6,667 | \$ (6,667) | T |
| Datatracker Updates | \$ | - | \$ | 0 | \$ 3,333 | \$ 3,333 | | \$ 5 |
| Total Operating Expenses | \$ | 381,169 | \$ | 3,107,068 | \$ 3,407,745 | \$ 3,406,132 | \$ (300,678) | \$ 5,105, |
| Total Expenses | \$ | 543,465 | S | 4,146,407 | \$ 4,362,059 | \$ 6,052,411 | \$ (215,652) | \$ 9,215, |
| | | | | | | | | |
| | | | | (2 400 000) | C /2 FAT TO2 | C /2 120 700 | 1 020 022 | |
| Net Income Capital Investment | \$ | (144,013) 28,921 | | (2,480,960) 225,760 | | | | |

| NOTES (refers to YTD Actual versus Reforecast) |
|--|
| 1 \$10,000 contribution made in March 2020;YTD reforecast amount breaks out the annual contribution into equal monthly amounts. Variance is related to timing of receipt of contributions. |
| 2 Cisco in-kind contribution valued at \$35,000 for the entire year and is recognized on a monthly basis at \$2,917; reforecast amount understates the amount of total in-kind services received. |
| 3 August reforecast amount calculated as 8/12 of annual reforecast, so variance in actual vs. reforecast is dependent on timing-related market volatility. This market volatility is related to COVID-19 and is |
| continuing with sharp movements in both directions. It may be some time before this settles. NOTE: This line item includes all investment-related income/losses, including interest, dividends, and unrealized gains/losses. |
| 3a No IRTF-related revenue received through August 2020. YTD reforecast amount is 8/12 of annual reforecast amount, so reforecast-to-actual variances are timing-related. |
| 4 YTD Actual is greater than the reforecasted amount due better-than-expected registrations for IETF108 meeting. |
| 4a YTD Actual is lower than the reforecasted amount due to COVID impact on which meetings sponsors actually decide to sponsor |
| this possible that IETF may receive in October 2020 roughly \$365,000 and \$27,000 in insurance pay-outs for IETF107 and IETF108, respectively. The timing of the pay-out is quite uncertain, and there is also no certainty that IETF will be paid. |
| Prepaid venue costs were recognized for IETF108 in July 2020 as the vendor has not confirmed that the amounts would be refunded. Amount also includes roughly \$8k for virtual platform. |
| TTD Actual is higher than reforecasted amount primarily due to equipment purchases (laptop, cameras, tripods) for IETF107 and professional fees incurred for design of 1-day workshop in Vancouver. |
| 5b YTD Actual amount includes \$3,138.28 of miscellaneous charges for IETF106 meeting that were billed in 2020. |
| 4TTD actual includes GRF services provided for audit prep (IETF underwent a standalone financial statement audit in 2020) and revamp of chart of accounts which are not included in reforecast amount. |
| 7 Reforecast amount spreads total expected 2020 admin costs equally by month, but it is likely that admin costs will fluctuate closer to when meetings are held (and there were fewer admin costs as a result |
| of IETF107 & IETF108 being conducted virtually). Main areas of lower YTD actual spending as compared to reforecast include comms deliverables (as a result of IETF107 & IETF108 being virtual) and recruitment & PEO. NOTE: The figure includes roughly \$7,300 of amounts incurred that are held by vendors as credits to be applied to future flights. |
| 8 No IRTF-related expenses incurred through August 2020. YTD Reforecast amount is 2/3 of annual reforecast amount applied to each month that a meeting is held, so reforecast-to-actual variances are timing-related. |
| 9 No discretionary funds spent or recruitment-related costs incurred through YTD August 2020. |
| 10 No community leadership training expenses incurred through August 2020. YTD Reforecast amount is annual reforecast amount spread evenly throughout 2020, so reforecast-to-actual variances are timing |
| related. |
| 11 \$77,000 annual contribution made in March 2020; YTD reforecast amount breaks out the annual contribution into equal monthly amount. |
| 12 Significant variance due to a one time IETF Trust Contribution of 10k and the reforecast amounts spreads 2020 costs equally by month producing a fluctuation in the reforecast amounts versus the actual |
| 13 Carbon offset project expenses started incurring in August 2020; Still a significant variance due to no special project expenses from Jan-July 2020 and the reforecast to be incurred equally from Jan-August |
| 20. |
| 14 Roughly \$22k of unforecasted costs incurred in May-July 2020 for production center code update for time logs from ZX Security. |
| 14a Pantheon.tech monthly costs trending at roughly \$6.6k through YTD June 2020 and spiked in July at \$12,200 and August at \$12,800, as opposed to reforecast monthly amount of roughly \$9.8k. |
| 14b No tools re-architecturing expenses incurred through YTD August 2020; reforecast to be incurred equally from Jan-August '20. |
| NOTE: This amount includes depreciation expense on assets currently in service. Budget amount represents cash outflow for new tools and equipment (to be capitalized for accounting purposes) but not |
| depreciation expense on existing asset. No capital investments were made in January - August 2020. |

Accrual Basis. No Assurance Provided. Disclosures Omitted.